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ACEIT E-News: Annual User Conference

Overview

Issue 28 – July 2007

In the July ACEIT E-News, our [Tip of the Month](#) focuses on the 'My ACEIT' section on ACEIT.com. We need your help to keep your personal and company information updated. Read the announcement of recent changes to the [ACEIT price structure](#). We are announcing this year's ACEIT User Conference and 'Call for Papers'. Also, don't miss out on the [LAST In-Depth/POST course](#) of the year. Download the latest [Conference Papers](#) from this year's ISPA/SCEA Conference. All in this month's E-News!

Mark your calendars! 2nd Annual ACEIT User Conference, 14-16 January 2008.

Tip of the Month: Maintain 'My ACEIT'

We need your help. In an effort to keep our records updated we're asking for your help. Please login to ACEIT.com and review the personal and company information we have on record for you. Visit www.aceit.com and click on the Login link at the top right of the main page to view your account.

My ACEIT allows you to view and/or update:

- Software licensed to your organization: showing license and DMS expiration dates and POC
- Support calls that you have submitted: open, closed or all
- Training classes: all the classes you have attended

Personal Profile allows you to view and/or update:

- Update your Personal information: name, phone numbers, e-mail address, etc.
- Update your Company information: serial number, name, address, etc.

Thank you in advance for taking the time to visit 'My ACEIT' and updating your record.

ACEIT Announcement: Changes to Our Price Structure

We have made [some recent changes](#) to our pricing structure.

We have introduced a new offering for Unlimited Site commercial customers. Now, customers may purchase **two years of ACEIT at a 5% discount** and **three years of ACEIT at a 10% discount**. This applies to multi-site licenses as well. Please contact aceit_sales@tecolote.com for details.

On 01 October 2007, ACEIT software and training prices will increase by approximately 10%. However, any order that is completed prior to 01 October 2007 will be at the current price regardless of your actual renewal date. For instance, if you are due to renew in December, but complete the renewal prior to 01 October 2007, you will save approximately 10%. Commercial customers can purchase ACEIT software for up to three years and if this is completed prior to 01 Oct 07, the price increase is avoided.

ACEIT training that is purchased prior to 01 October 2007 will be at the current price, regardless of actual class date.

Request your renewal Quote today by e-mailing our Sales Department at aceit_sales@tecolote.com or by phone (805) 964-6964 ext. 151. Quotes will be based on current pricing and MUST be closed prior to 01 October 2007. Closings that occur on or after 01 October 07 will be at the new pricing structure.

Training Highlight

Announcement of the 2nd Annual User Conference & Call for Papers

Tecolote Research, Inc. is pleased to announce that it will be holding its 2nd Annual ACEIT User Conference **14-16 January 2008** in Santa Barbara, California.

The objective of this year's conference is to share "best practice" methods, expose the power of the ACEIT suite and discuss how best to exploit ACEIT to meet the requirements of the cost estimating industry. With thousands of daily active users at over 275 Government and Industry sites (see [ACEIT users](#)), you can network with other ACEIT users and find solutions to all of your estimating challenges. The conference focuses on ways to meet the most prevalent cost estimating, risk and reporting challenges from the component level to the portfolio level. We are confident you will find this conference to be the most cost-effective one of the year. Who should attend? Government and Industry casual or power users and the managers that must interpret and rely on ACEIT reports.

We would like to invite you to submit papers and/or presentations that relate to ACEIT "best practices" to be considered for this year's User Conference. Additional information and submission form for the '[Call for Papers](#)' available on the ACEIT User Conference website.

For complete details and to register visit the [ACEIT User Conference website](#).

Last In-Depth / POST Course of the Year

★Don't miss the last In-Depth / POST course to be taught this year! Sign up today for this training bundled class to be taught 16-19 July in Las Vegas, NV. This training course is being taught in one of the greatest resort towns in the United States and at one of the best training facilities we use, The White House. Register today to reserve your spot in this "last chance" course.

Training Schedule

Upcoming ACEIT Training

July 2007 – October 2007 classes are listed below. For a complete listing of all upcoming training and course descriptions, check the [ACEIT training schedule](#).

	Jul	Aug	Sep	Oct
Automated Reports and Presentations Using Excel with POST (POST)			13-14 Herndon, VA	
Basic ACEIT 7.0 (Basic ACEIT)		13-16 Las Vegas, NV	18-21 WDC	15-18 Las Vegas, NV
Basic RI&K Analysis in ACE (RI&K)			11-12 Herndon, VA	
Training Bundle - 4 Day (Basic RI&K/Advanced RI&K)				23-26 WDC
Training Bundle - 4 Day (Basic RI&K/POST)			11-14 Herndon, VA	
★ Training Bundle - 4 Day (In Depth ACE/ POST)	16-19 Las Vegas, NV			

On-Site and **Mechanics Training** are available; contact our [Training Coordinator](#) for more information.

Downloads

New Downloads Available

[Cost Risk Allocation Objectives, Tendencies, and Limitations](#) – John Sandberg

PDF File (2.4 MB) This pdf file contains the paper that was the winner of the "Best Paper" of the Risk Track at the 2007 Joint ISPA/SCEA International Conference & Workshop.

[Examination of Functional Correlation and Its Impact on Risk Analysis](#) - Alfred Smith

PDF File (981 KB) This pdf file was presented at the 2007 Joint ISPA/SCEA International Conference & Workshop.

[Why ZMPE When You Can MUPE?](#) - Dr. Shu-Ping Hu and Alfred Smith

PDF File (1 MB) This pdf file was presented at the 2007 Joint ISPA/SCEA International Conference & Workshop.

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