

[If you are unable to view this html eNews, please view the content online.](#)



**Monthly Newsletter
Issue 123, April 2019**

Visit the ACEIT booth at the 2019 ICEAA Workshop!

We are excited to be exhibiting at the ICEAA Workshop and hope to see you in Tampa, May 14th-17th. We would love to show you what's new with ACEIT and give you a preview of the upcoming ACEIT 8.0 release! Come find us at booth 5!



Stop by, say "Hi" and grab a freebie!

New System and Custom Inflation Tables for 2019 Available!

Inflation index information for 2019 has arrived from many of the major services and the 2019 System and Custom Inflation tables are now available on ACEIT.com. Anyone with an active ACEIT DMS can log in and visit the [User Resources > Downloads > Inflation Indices > 2019 Inflation Indices](#) section for directions on how to include these updated indices in your ACE models. Information from the following services has been updated for 2019:

- Army
- Air Force
- Navy
- US Marine Corps
- NASA
- MDA (Defense Agency)
- US Coast Guard

You can expect an update to the 2019 System and Custom tables later in the year to include indices from the NRO and FAA. Check future eNews emails for updates!

[Upcoming Training Schedule](#)

Class Name	Date	Location	
RI\$K 102: Introduction to Cost Risk Analysis and ACEIT RI\$K (v7.5)	05/29/2019	Washington, DC	Enroll Now
ACEIT 101: Introduction to ACE, CO\$TAT and POST (v7.5)	06/04/2019	Washington, DC	Enroll Now
ACEIT for Schedulers: JACS	06/11/2019	Washington, DC	Enroll Now
ACEIT 201: Next Steps in ACE, CO\$TAT and POST (v7.5)	07/16/2019	Washington, DC	Enroll Now
ACEIT for CER Developers: CO\$TAT	07/23/2019	Washington, DC	Enroll Now
ACEIT 101: Introduction to ACE, CO\$TAT and POST (v7.5)	08/27/2019	Washington, DC	Enroll Now

Meet the ACEIT Team Stephen Sekeres, ACEIT Sales

My name is Steve Sekeres and I've been with Tecolote Research for going on 24 years now. For the last 15 years I've been the ACEIT Sales Manager working for the Software Products and Services Group. As the Sales Manager I oversee the day-to-day sales and training operations. I assist agencies and companies determine which ACEIT purchase option best fits their organization. I get to touch a lot of areas related to ACEIT; the website, eNews, tradeshow, etc. I also oversee managing the ACEIT training sales and the ACEIT training coordinator.

During my time as Sales Manager for ACEIT, I relocated from Santa Barbara to Houston, Texas for 10 years. I opened our Houston/NASA office supporting ACEIT and our NASA local support of Johnson Space Center. I've enjoyed growing with the ACEIT team and seeing the evolution of software. I've seen the distributions go from stacks of 3.5" floppy disks to CDs and now downloads. Prior to being the ACEIT Sales Manager I was the



Stephen Sekeres, ACEIT Sales Manager

Business Manager and Facility
Security Officer for Santa Barbara
Operations.

Before joining Tecolote, I worked in mortgage banking and real estate. I was the Vice President at two banks in California and was a licensed real estate agent in Virginia. When I'm not in the office I try to take advantage of the great lifestyle living in Santa Barbara affords you. I love working in the garden and playing outside with my Chiweenie Obi-Juan. I've enjoyed getting to know many of you over the years and have known some of you for more years than any of us would like to admit. If I can be of assistance with anything ACEIT, you can reach me at ssekeres@tecolote.com.

ACEIT Support

(805) 964-6963 ext. 2599
aceit_support@tecolote.com

ACEIT Sales

(805) 964-6963 ext. 2570
aceit_sales@tecolote.com

ACEIT Training

(805) 964-6963 ext. 2571
aceit_train@tecolote.com

[ACEIT Website](#) | [Privacy](#) | [Legal](#) | [Contact Us](#)

You are receiving this email because you are associated with an active ACEIT site and have registered on the ACEIT website. To be removed from this e-mail, [update your e-mail preference\(s\)](#) on the My Account section of our website.



© copyright 2004-2019