#### Integrity - Service - Excellence



### ACEIT's What-If Capability

Air Force Platform Integration Cost Estimating



William Lane & Capt. Ryan Archambault-Miliner ACEIT User Workshop 2011



#### **Abstract**



#### ACEIT's What-If Capability:

Air Force Platform Integration Cost Estimating

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Cost estimating serves a vital function within the Air Force. The Electronic System Center (ESC) at Hanscom AFB is responsible for the acquisition of a wide variety of communications systems for Air Force users. The Aerial Networking Division at ESC acquires, delivers and sustains Air Force and Joint systems to include communications, intelligence and airspace management capabilities supporting AF Global Continuous Operations. The ESC/HNA cost team has been a key player in producing cost estimates for platform integration of tactical communications equipment aboard many Air Force aircraft. In a constrained budget environment, Air Force senior leadership is continually considering cost, schedule, and technical tradeoffs. In this environment, it is imperative to be able to rapidly provide comparisons between a variety of what-if scenarios. This presentation will explore creating a dynamic ACE file, creating what-if cases, and leveraging POST to produce comparative reports.





### Aerial Networking Division Overview



# Aerial Networking Division Snapshot



#### Waveforms/Link-16

#### **MADL**











Quick Reaction Capability

Battlefield Airborne Comm Node (BACN)
Joint Urgent Operational Need (JUON)





#### 15 ACAT II, III, Special Interest Programs

- Joint Tactical Radio Systems (AF JTRS)
- Air Support Operations Center (ASOC-M)
- BACN JUON
- Comm Airborne Layer Expansion (CABLE)
- Common Data Links (CDL)
- Common Link Integration Processing (CLIP)
- Joint Aerial Defense Sys Integrator (JADSI)
- Joint Range Extension (JRE/JTEP)
- JICO Support System (JSS)
- Link-16 Alaska (LAK)
- Multifunctional Advanced Data Link (MADL)
- Pocket J
- Situational Awareness Data Link (SADL)
- Senior Leader C3 Sys-Airborne (SLC3S-A)
- Tactical Air Control Party (TACP-M)

#### **Foreign Military Sales (FMS)**

20 FMS Cases

#### **Personnel**

- Military
- Civilian
- Advisory & Assistance Services (A&AS)
- Federally Funded Research & Development Center (FFRDC)

\$ 6.1B FYDP (FY08-15)

**10 Prime Contractors** 

#### Air





AF JTRS

#### **Ground Systems**





TACP-M JRE/JTEP

#### Integration



SIAP/JTM

### Executed ~\$700M in FY10 11 Major Contracting Actions



#### Interested Parties



OSD AT&L

Acquisition, Technology & Logistics

**OSD CAPE** 

Cost Assessment & Program Evaluation

**OSD NII** 

Networks & Information Integration

SAF AQIZ

Acquisition, Data Links

SAF A5

Plans and Requirements

SAF A8

Strategic Plans and Programs

ACC

Air Combat Command

AFC2IC

Command & Control Integration Center

**AFMC** 

Air Force Materiel Command

Operators

All DoD Aerial Network Users

Must be flexible in order to address cost, schedule, and performance requirements of all interested parties and to meet war-fighter needs.



### Aerial Networking Division Mission Statement



Conceptualize, acquire, and field war winning aerial networking capabilities on time & on cost



### Aerial Networking Division Strategic Objectives



#### Enable Our People – Shape Our Workforce

Deliver a workforce with the competencies to accomplish the mission
 Provide a Quality Workplace

Foster productive workplaces, workforce well-being, and AEF mission readiness

#### Align the Group

Operate more effectively and efficiently

#### **Integrate Capabilities**

Deliver capabilities that are integrated & interoperable to increase combat capability

#### **Credibly Execute**

Deliver "systems capabilities" on time, on cost





### ESC/Aerial Networking Division Cost Estimating Requirements



### Aerial Networking Division: Cost Estimating Requirements



- Work Breakdown structure covering all elements of program cost
- Methodologies which are appropriate for the commodity and properly reflect program complexity
- Uncertainty analysis consistent with the guidance in the Air Force Cost Analysis Agency Cost Risk and Uncertainty Handbook
- Thoughtfully constructed cost estimating model which can be used as a program management decision-making tool



### Aerial Networking Division: Typical What-If Drills



#### Schedule What-If Drills

- What-If there was a slip to the non-recurring integration effort contract award date?
- What-If there was a change duration of the non-recurring integration effort?

#### Capability What-If Drills

- What-If the HW configuration were changed?
- What-If the SW configuration were changed?
- What is the impact on integration & installation cost?



### Aerial Networking Division: Typical What-If Drills



#### Schedule & Capability What-If Drills

- What-If the schedule assumptions and capability baseline were both changed?
- What is the impact on integration & installation cost?







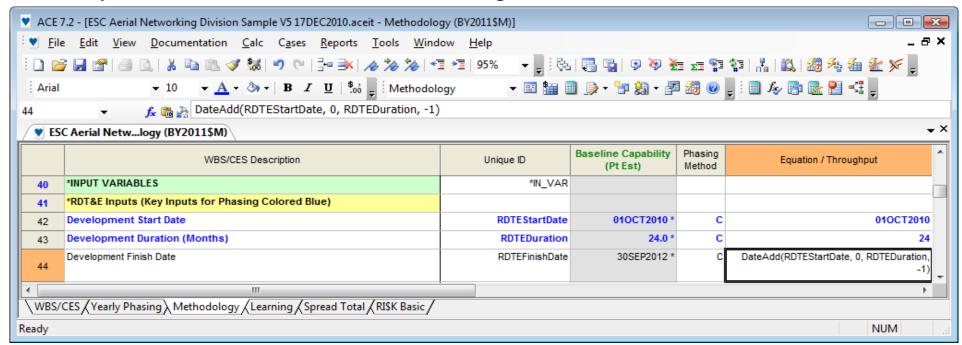


- ACE has a very powerful built in capability for running whatif drills
- A few quick tips will go a long way for making sure you can fully harness the capability
  - Avoid hard-coding variables into equations; Make everything a variable!
  - Avoid %, BY, SY, TY phasing methods; These methods will not respond to schedule date/duration changes in an automated fashion
  - Spend a little extra time using functions to tie your procurement cost estimate to your development cost estimate





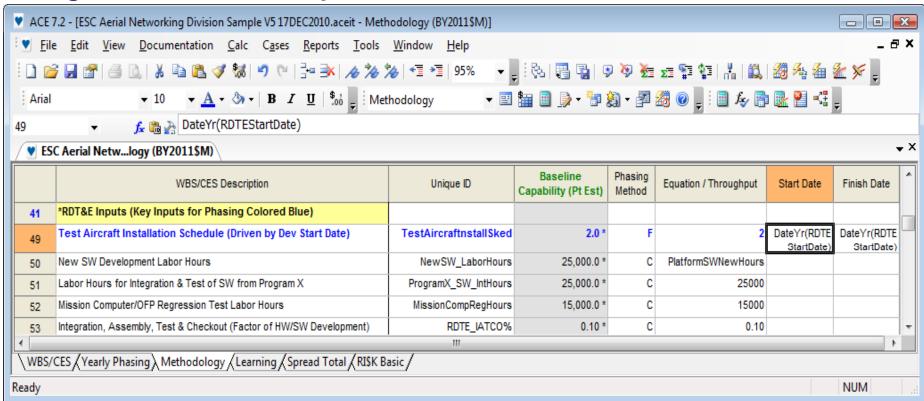
- Development start date and duration are key variables which can drive the entire model
- DateAdd Function can be used to calculate a finish date given a start date and duration
  - Default functionality in ACE 7.2 is to NOT truncate fractional year/month durations when adding them to the start date







- In this model, installations on test aircraft occur in the first year of development
- DateYr function is used as a best practice to show the intent of the logic here; it is not required







#### Current ACE 7.2 Functionality

- Example 1 with F Phasing Method
  - Equation/Throughput = 5, Start Date = 2011, Finish Date = 2011
  - Result = 5
- Example 2 with F Phasing Method
  - Equation/Throughput = 5, Start Date = 01JUL2011, Finish Date= 30SEP2011
  - Result = 5

#### Future ACE 7.3 Functionality

- Examples 1 and 2 above will still function in the same manner
- Example 3 with FP Phasing Method
  - Equation/Throughput = 5, Start Date = 01JUL2011, Finish Date = 30SEP2011
  - Result = 5 \* 3/12 = 1.25 (Prorates the yearly value from the equation)





- Procurement estimates (magnitude, phasing) for integration of communications systems on aircraft are driven by aircraft installation schedules
- A procurement or installation schedule, phased using the IS phasing method, is a hard-coded variable
  - Additional modeling will be required to set up an ACEIT model link between RDT&E activities and these phased schedule variables
- ACE session can be configured to slide the installation schedule, and hence all of the procurement cost elements, based on a slide in the RDT&E finish date





- Automation: Linking the procurement phase installation schedule to the RDT&E finish date
  - Baseline install schedule entered into Fiscal Year columns in yearly phasing screen; IS phasing method (Unique ID: AircraftInstallSkedBaseline)
  - Baseline install schedule starts directly after baseline RDT&E finish date; (Unique ID: InstallStartDateBaseline)
    - Baseline RDT&E finish date is 30SEP2012
    - Installation starts in 2013 (Interpreted as 01OCT2012)
  - Set up logic to calculate the new installation start date off of the RDT&E Finish Date; RDTEFinishDate +1 (Unique ID: InstallStartDateCalculated)
    - -30SEP2012 + 1 = 01OCT2012



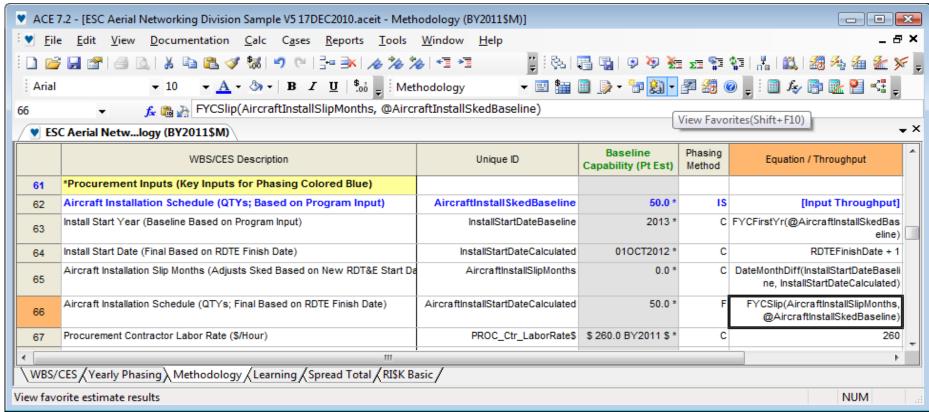


- Automation: Linking the procurement phase installation schedule to the RDT&E finish date (continued)
  - Set up logic to calculate the difference between the baseline start date and the calculated start date; this will allow the model to account for the fact that the user has changed the RDTE start date or duration and the installation phase estimate should "move" accordingly; (Unique ID: AircraftInstallSlipMonths)
    - Zero in the baseline case
  - Finally, set up logic to shift the baseline install schedule by the calculated number of slip months; (Unique ID: AircraftInstallStartDateCalculated)





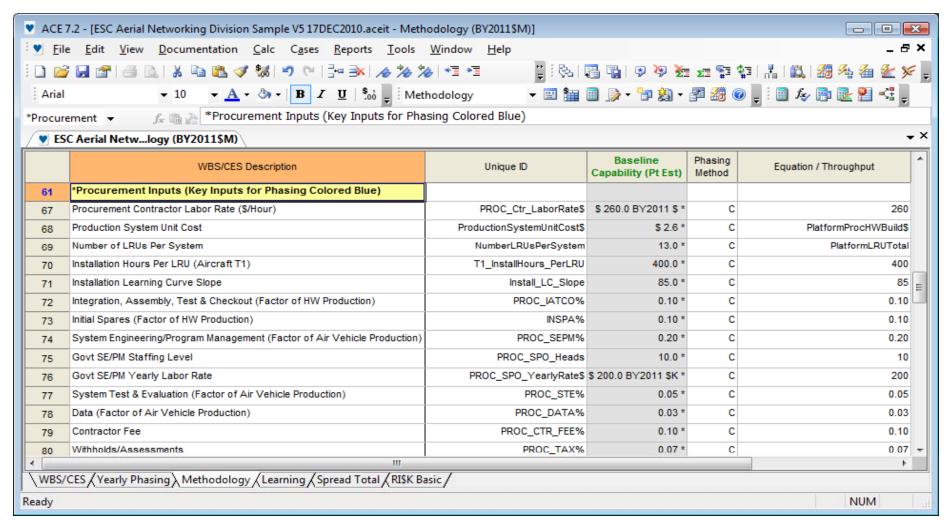
- DateMonthDiff will determine the number of months between the original and calculated install start dates
- FYCSlip will slip an install schedule by a number of months by prorating the value in the first year







Define each input as a variable for maximum flexibility







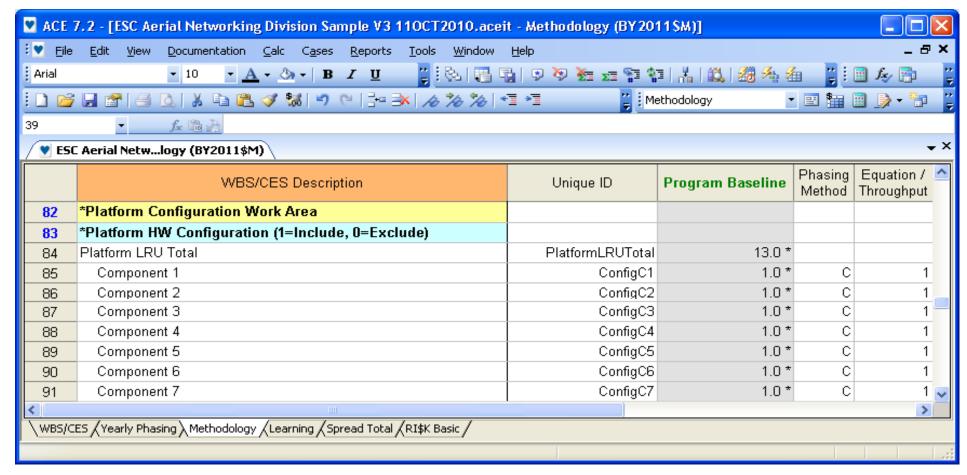
#### Setting up the model for capability excursions

- Breakout hardware system unit cost in a manner where system components can be included or excluded easily; HW items typically have development labor costs, prototype costs, and procurement costs; you may consider writing in logic where the component can be "turned off" globally
- Breakout system software elements in a manner where system components can be included or excluded easily; software include/exclude may be most easily achieved using ACE's override capability





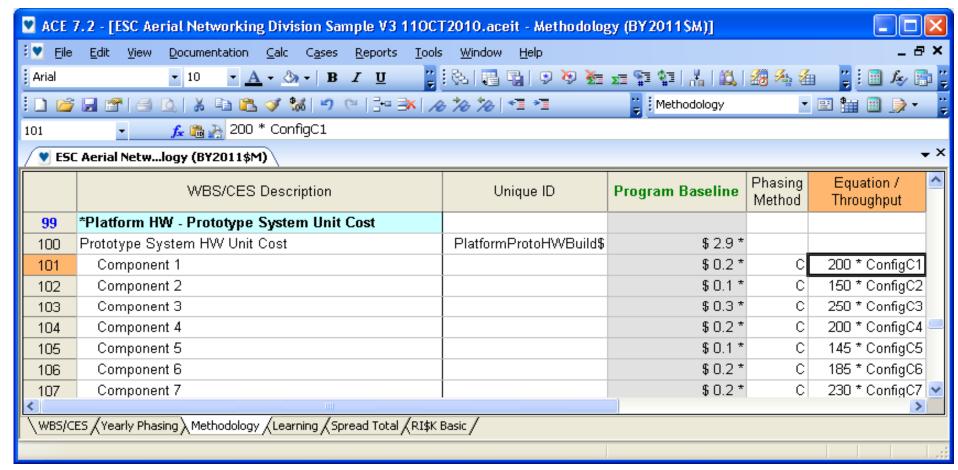
 HW Item Include/Exclude Approach; On/Off Matrix can be used to remove HW item cost in all areas of the model







 HW Item Include/Exclude Approach; On/Off Matrix can be used to alter system prototype or production unit cost



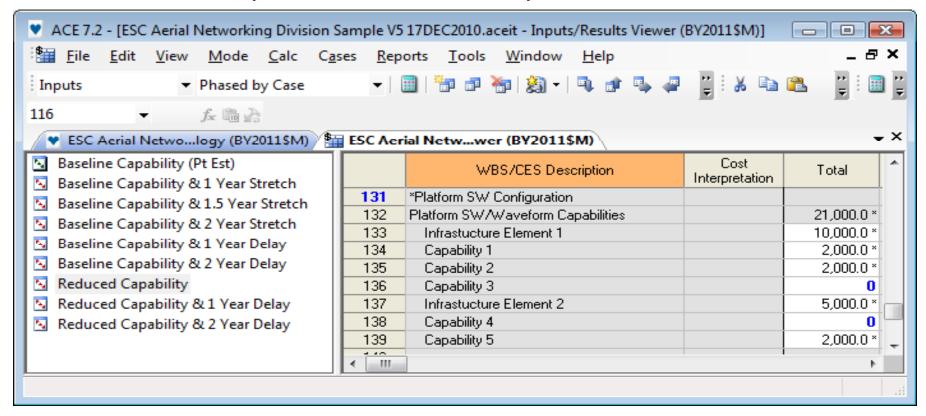








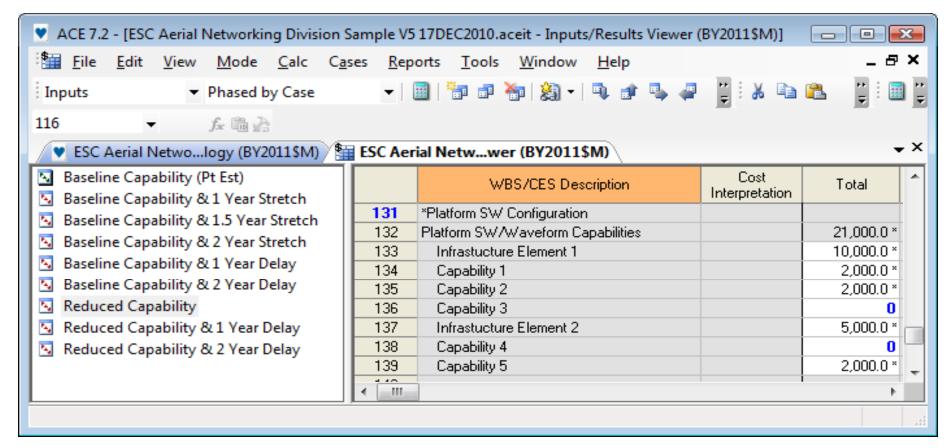
- Cases can be built in ACE within the Inputs/Results Viewer (can be launched from the View Menu)
- Once in the Inputs/Results Viewer, new Cases can be created using the Cases Menu (Command: Add Case)







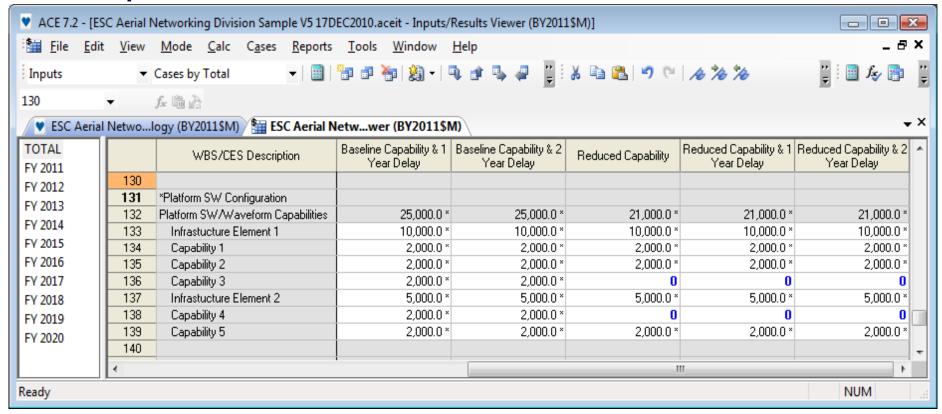
- Values shown in white cells can be overwritten; Asterisk after a value indicates the value was calculated by ACE
- Values in bold blue indicate a user override







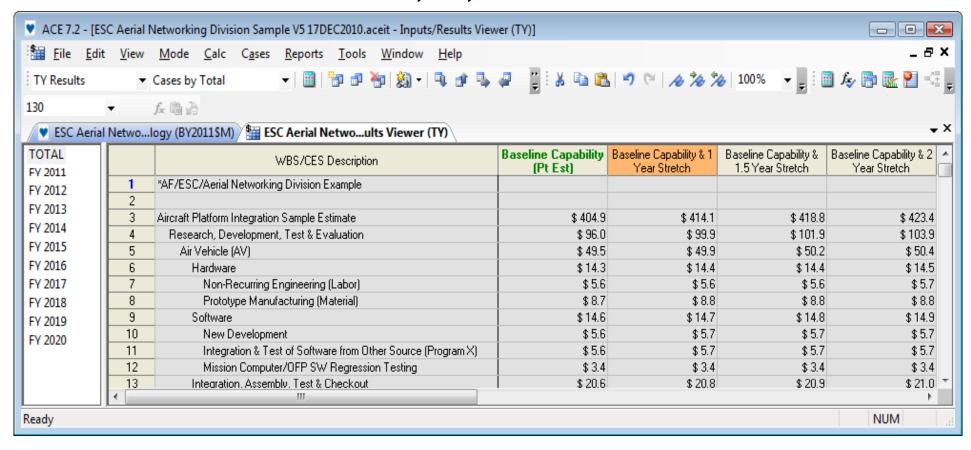
- Different views are available in the Inputs/Results viewer allowing for quick comparison between cases
- Cases with SW capabilities 3 and 4 excluded from the project have development labor hours set to zero







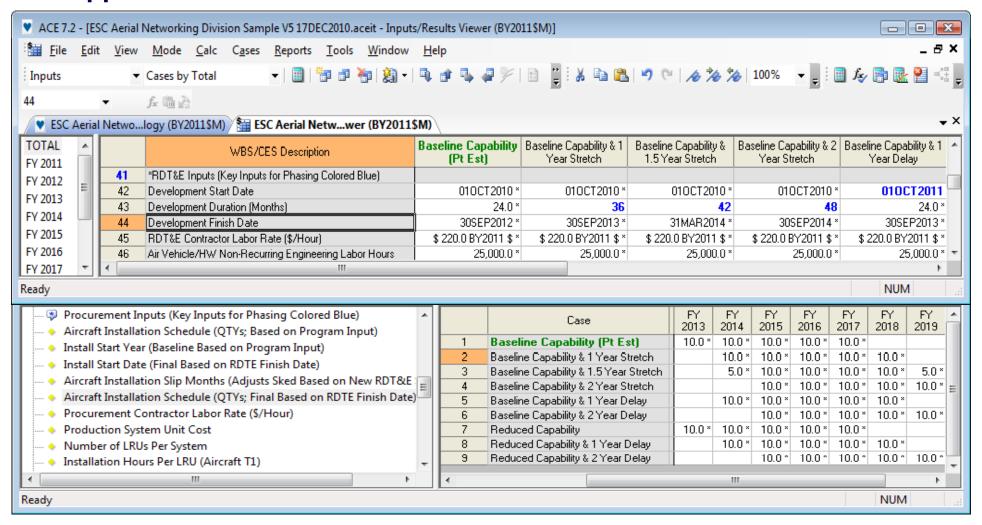
- Different views are available in the Inputs/Results viewer allowing for quick comparison between cases
- Results can be viewed in BY, SY, or TY







Ripple effect of schedule date/duration excursions







# ACEIT's What-If Capability Generating Comparative Reports Using POST





- Comparative reports and graphs can very quickly be generated in POST (Program Office Support Tool)
- Reports can be ran on any of the cases generated in ACE
- Cases created in ACE cannot be edited in POST
- Additional cases can be created in POST in a similar manner as in ACE, using the POST Inputs/Results viewer
- The .cache file saves the information related to cases created in POST
- Run a RI\$K Convergence report in POST to determine an appropriate number of iterations for generating results for your ACE session





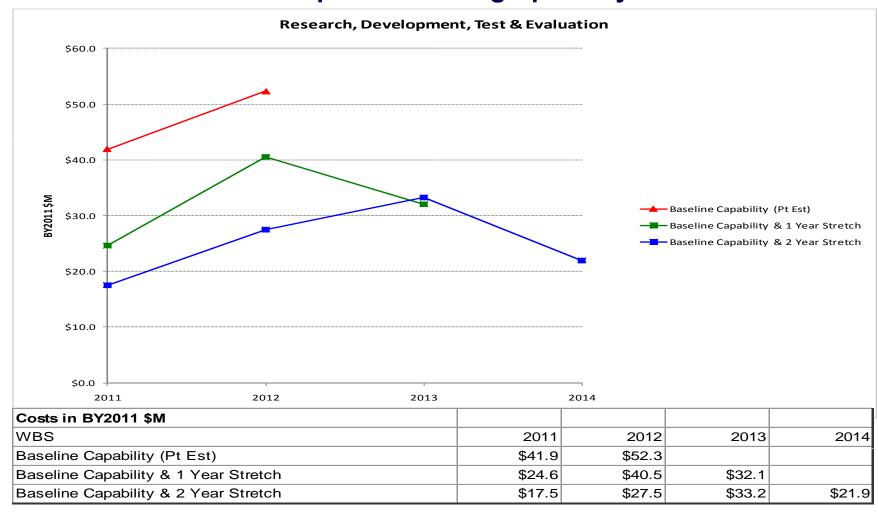
#### What-If Report compares inputs or results

Costs in BY2011 \$M			
WBS	Baseline Capability (Pt Est)	Baseline Capability & 1 Year Delay	Baseline Capability & 2 Year Delay
*INPUT VARIABLES			
*RDT&E Inputs (Key Inputs for Phasing Colored Blue)			
Development Start Date	01 Oct 2010	01 Oct 2011	01 Oct 2012
Development Duration (Months)	24	24	24
Development Finish Date	30 Sep 2012	30 Sep 2013	30 Sep 2014
RDT&E Contractor Labor Rate (\$/Hour)	\$0.000220	\$0.000220	\$0.000220
Air Vehicle/HW Non-Recurring Engineering Labor Hours	25,000.0	25,000.0	25,000.0
Number of Prototype Systems	3.0	3.0	3.0
Prototype System Unit Cost	\$2.9	\$2.9	\$2.9
Test Aircraft Installation Schedule (Driven by Dev Start Date)	2.0	2.0	2.0
New SW Development Labor Hours	25,000.0	25,000.0	25,000.0
Labor Hours for Integration & Test of SW from Program X	25,000.0	25,000.0	25,000.0
Mission Computer/OFP Regression Test Labor Hours	15,000.0	15,000.0	15,000.0
Integration, Assembly, Test & Checkout (Factor of HW/SW Development)	0.1	0.1	0.1
System Engineering/Program Management (Factor of Air Vehicle Development)	0.3	0.3	0.3
Govt SE/PM Staffing Level	15.0	15.0	15.0
Govt SE/PM Yearly Labor Rate	0.2	0.2	0.2
System Test & Evaluation (Factor of Air Vehicle Development)	0.2	0.2	0.2
Data (Factor of Air Vehicle Development)	\$0.1	\$0.1	\$0.1
Contractor Fee	0.1	0.1	0.1
Withholds/Assessments	0.1	0.1	0.1
*Procurement Inputs (Key Inputs for Phasing Colored Blue)			
Aircraft Installation Schedule (QTYs; Based on Program Input)	50.0	50.0	50.0
Install Start Year (Baseline Based on Program Input)	2013	2013	2013
Install Start Date (Final Based on RDTE Finish Date)	01 Oct 2012	01 Oct 2013	01 Oct 2014





#### Phased line chart compares results graphically







#### Delta report compares the results of cases and classifies row deltas by user-configured thresholds

Funding in TY \$M					
WBS	Baseline Capability (Pt Est)	Reduced Capability	Delta (Δ)	Percent Δ	Threshold
*AF/ESC/Aerial Networking Division Example					
	•	•	(*)		
Aircraft Platform Integration Sample Estimate	\$404.9	\$314.7	(\$90.2)	(22.28%)	High
Research, Development, Test & Evaluation	\$96.0	\$82.1	(\$13.9)	(14.51%)	Low
Air Vehicle (AV)	\$49.5	\$41.9	(\$7.5)	(15.23%)	Medium
Sys Engineering/Program Management	\$18.5	\$16.6	(\$1.9)	(10.19%)	Low
System Test and Evaluation	\$7.4	\$6.3	(\$1.1)	(15.22%)	Medium
Training					
Data	\$2.5	\$2.1	(\$0.4)	(15.22%)	Medium
Installation	\$2.5	\$1.9	(\$0.6)	(23.08%)	High
Contractor Fee	\$7.4	\$6.3	(\$1.2)	(15.49%)	Medium
Withholds/Assessments	\$8.2	\$6.9	(\$1.3)	(15.49%)	Medium
Procurement (HW Production/Installation)	\$308.9	\$232.6	(\$76.3)	(24.69%)	High
Air Vehicle (AV)	\$155.4	\$114.2	(\$41.2)	(26.49%)	High
Sys Engineering/Program Management	\$44.2	\$36.0	(\$8.2)	(18.62%)	Medium
System Test and Evaluation	\$7.8	\$5.7	(\$2.1)	(26.49%)	High
Training					
Data	\$4.7	\$3.4	(\$1.2)	(26.49%)	High
Installation	\$36.3	\$27.9	(\$8.4)	(23.08%)	High
Initial Spares and Repair Parts	\$14.1	\$10.4	(\$3.7)	(26.49%)	High
Contractor Fee	\$26.2	\$19.8	(\$6.5)	(24.69%)	High
Withholds/Assessments	\$20.2	\$15.2	(\$5.0)	(24.69%)	High





 Time Phased Delta Report compares the results of cases on a yearly basis and classifies deltas by user-configured thresholds

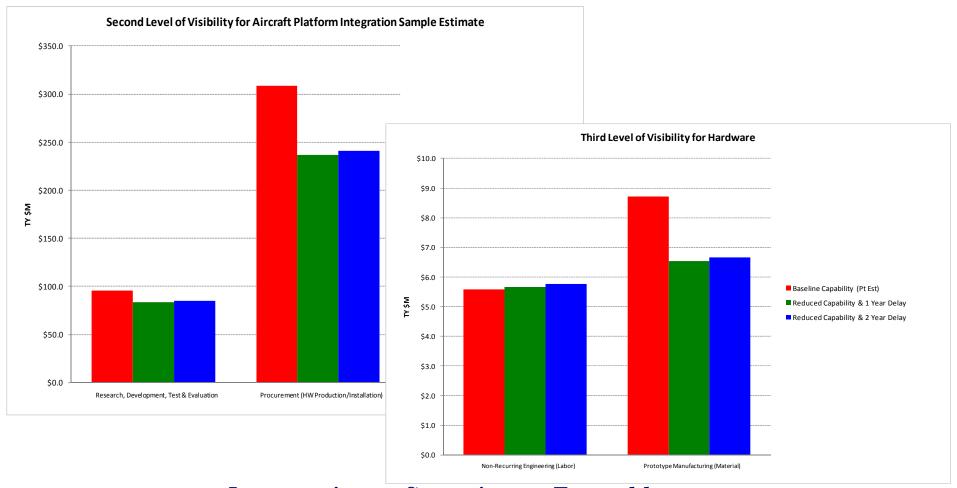
Costs in BY2011 \$M	Total	2011	2012	2013	2014	2015	2016	2017
Baseline Capability (Pt Est)	\$378.4	\$41.9	\$100.9	\$58.8	\$56.8	\$55.9	\$55.4	\$8.8
Reduced Capability	\$294.5	\$35.9	\$81.0	\$44.2	\$42.6	\$42.0	\$41.6	\$7.3
Delta (Δ)	-\$83.9	-\$6.0	-\$19.9	-\$14.6	-\$14.1	-\$13.9	-\$13.8	-\$1.5
Percent $\Delta$	(22.17%)	(14.27%)	(19.75%)	(24.84%)	(24.90%)	(24.93%)	(24.94%)	(16.90%)
Threshold	High	Low	Medium	High	High	High	High	Medium



## ACEIT's What-If Capability: POST Reports



#### Drill Down-Chart for visual comparison at any WBS level



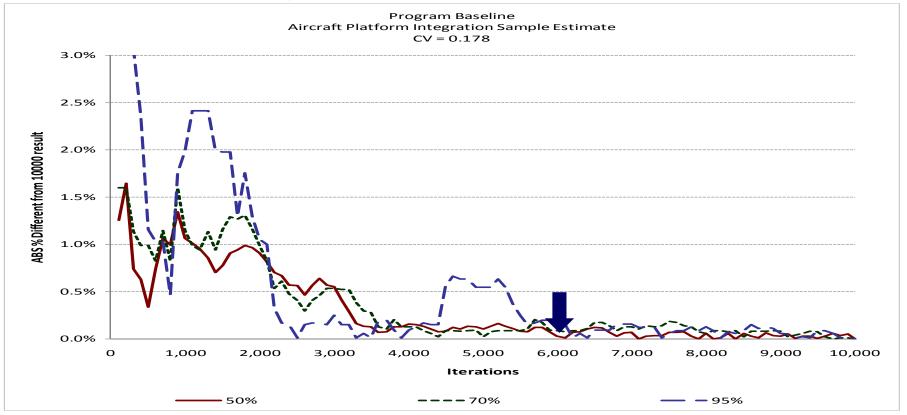


### ACEIT's What-If Capability: POST Reports



### RI\$K Convergence Report

 Use to determine the number of iterations required to produce a stable result (if you report at the mean, this would be the point after which the mean result changes less than 0.5% from the 10K iteration result)

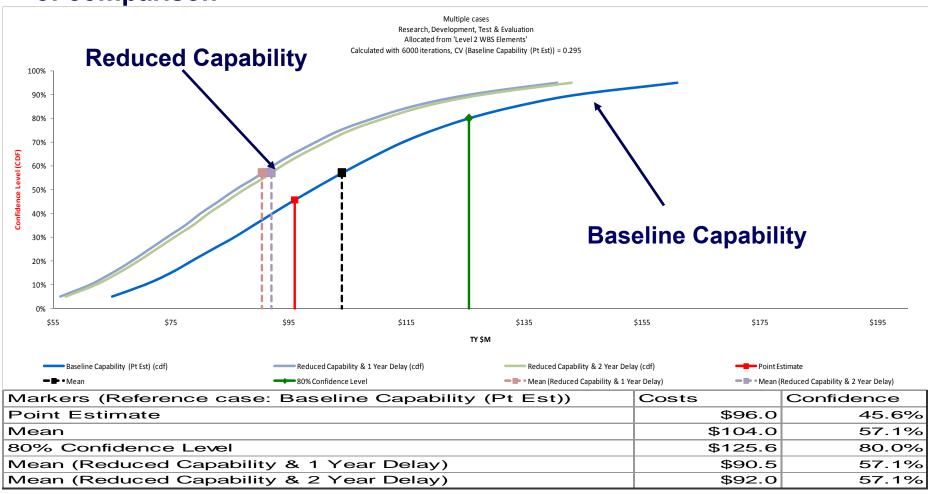




## ACEIT's What-If Capability: POST Reports



Plot the S-Curves for multiple cases on the same chart for purposes of comparison







## ACEIT's What-If Capability Conclusion



### ACEIT's What-If Capability: Conclusion



- In today's fiscally constrained environment, it is more important than ever to be able to use our cost estimating models to conduct cost, schedule, and technical tradeoffs
- ACEIT provides a powerful what-if capability which can be fully harnessed via thoughtful model construction and usage of ACE functions
- POST provides a variety of comparative reports which can be used as tools to aid our decision-making leadership
- ESC's Aerial Networking Division has fully utilized these tools to aid in acquisition strategy development, technical baseline development, and budget requests for its platform integration projects





### Thank You





### Backup





### ACEIT's What-If Capability Alternative Implementation: Working With Years



### Configuring Your ACE Session: Anticipating What-If Drills



- Automation: Linking the procurement phase installation schedule to the RDT&E finish year
  - Baseline install schedule entered into Fiscal Year columns in yearly phasing screen; IS phasing method (Unique ID: AircraftInstallSkedBaselineAlt)
  - Baseline install schedule starts year after baseline RDT&E finish year; (Unique ID: InstallStartYearBaselineAlt)
    - Baseline RDT&E finish date is 30SEP2012
    - Installation starts in 2013 (Interpreted as 01OCT2012)
  - Set up logic to calculate the new installation start year off of the RDT&E Finish Date; DateYr (RDTEFinishDate)+1 (Unique ID: InstallStartYearCalculatedAlt)



# ACEIT's What-If Capability: Pitfalls of Working With Years



- Beware! Working exclusively with years in this manner can lead to potentially large inaccuracies
- Example
  - Suppose the RDT&E finish date were to slip from 30SEP2010 to 05OCT2010 (5 day slip)
  - Original installation start year is FY11 (01OCT2010)
  - The new installation start year is calculated as DATEYR(05OCT2010)+1 = 2011 + 1
  - This results in an installation start year of FY12 (01OCT2011)
     (360 day slip)



## Configuring Your ACE Session: Anticipating What-If Drills



- Automation: Linking the procurement phase installation schedule to the RDT&E finish year (continued)
  - Set up logic to calculate the difference between the baseline start year and the calculated start year; this will allow the model to account for the fact that the user has changed the RDTE start date or duration and the installation phase estimate should "move" accordingly; (Unique ID: AircraftInstallSlipYearsAlt)
  - Finally, set up logic to shift the baseline install schedule by the calculated number of slip years; (Unique ID: AircraftInstallSkedCalculatedAlt)



## Configuring Your ACE Session: Anticipating What-If Drills



#### FYCVal is used to slip the install schedule

